

Unique business opportunity in Spain, based on already existing customers

Tamigo – a successful Danish Software Company within Workforce Management - is looking for a Software Sales Professional who wants to start up their own business in Spain.



With annual growth figures as high as 40 % Tamigo wants to build on the momentum in the Spanish market. This is your chance to become a part of our international growth by starting up your own sales and services company as a Tamigo partner, to address the Spanish market.

What we do

Tamigo develops and delivers Europe's leading cloud based Workforce Management (WfM) solution, which helps our customers to save time and money through the benefits of automation, reduced labour costs, employee engagement and increased productivity.

Our main focus is retail chains with international presence e.g. fashion, food and hospitality. Our customers also include cafés, restaurants, hotels, healthcare and public organisations, where Tamigo supports the entire process from first shift entered in, to the last hours exported directly into the payroll system. We improve employee communication, shift exchanges, absence management and KPI reporting.

Who are you?

You are a true entrepreneur, who likes to be in the driver's seat – a trustworthy Sales Professional with a proven ability to put yourself in front of the customers, due to your understanding of their business and your technological aptitude. You know how to put a business plan together and you work hard to reach your objectives. You are a dedicated self-starter with high integrity and value long-term business relationships with your customers. You keep yourself up-to-date on market trends and contribute to the continued development of the Tamigo Workforce Management solution in order to secure our position in the market.

We are looking for a Spanish native with business acumen who is proficient in English as we are an international family of 17 different nationalities today.

You understand that your commitment and the success of your customers is key to your & our success.

Who are we?

Tamigo was founded in 2006 and our main office is based in central Copenhagen, Denmark. Currently we serve happy customers across more than 14 European countries. The Tamigo solution is mainly designed and developed by our R&D team in Denmark.

What's the deal?

You will be the exclusive provider of the Tamigo Workforce Management solution in Spain. You will take over the existing customer base in the region and build from there.

Tamigo Copenhagen will train and enable you to face this exciting and challenging opportunity and we will help you with leads, tools and support. Together we will build a plan for a successful partnership where you are the key responsible person who knows what it takes to become successful.

You will join a family of existing successful partners in Norway, the Netherlands, Czech Republic, United Kingdom and Australia. We have an ambitious goal of adding 15 - 20 new partners within the coming 2 years.

Requirements:

EU work permit and a clean criminal record certificate.

Next step

If this sounds interesting, please do not hesitate to ask any questions to our International Expansion Director, Henrik Nielsen, Henrik.nielsen@tamigo.com.

You may also check out our Spanish website www.tamigo.es.

If you want to apply right away, please do so through the following link.

[Apply here](#)

We look forward to hearing from you!

At Tamigo we value differences which our employees, product and customers benefit from. We are committed to equal employment opportunity regardless of race, colour, religion, gender, national origin, sexual orientation and age.